IMPACT REPORT
2019 - 2020

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Dear Friends,

The ToolBank had one of its busiest years in 2019. In addition to providing over 239 nonprofit organizations with more than $1.6 million worth of tools...we moved the ToolBank and all 24,000 tools in our warehouse! We had outgrown our first home and were in desperate need of space in order to keep up with demand from our nonprofit community. Moving a ToolBank is no small feat, but thanks to our partners, volunteers, board, and staff, we were able to move thousands of tools to our new building in Bond Hill/Roselawn. After the big move, there was so much excitement for what was to come in 2020. We had started to settle in and were preparing for another record-breaking year of service. I think we all know what happened next...by mid-April, all of our partners had canceled Cincinnati’s largest volunteer projects, including GO Local, the Mayors Corporate Challenge, Paint the Town, and so many others. When your business model depends on volunteers coming together to make a difference, there was a real sense of concern for the organization’s future. We had to pivot quickly in order to adjust our offerings to meet the needs of our member agencies and serve the community.

Thankfully, our new home made it possible for us to shift gears! With 2/3 of our staff working from home, we kept our target on the needs of our member agencies and shifted our focus to COVID response and relief efforts. The ToolBank provided equipment for COVID relief and recovery efforts at no cost to all members in need. The ToolBank was also able to secure large donations of PPE to provide to the community for free. In addition, we spent the summer providing community activists with bullhorns, coolers, tents, tables, and chairs to help during voter registration. Further, we began developing partnerships to prepare for the roll-out of our Urban Agriculture and Victory Gardens pilot programs, which will be launching in full force in the coming weeks.

Finally, we rounded out the year by dipping our toes into the ever-changing event planning space, providing ample space for executing virtual events. There has been an overwhelming need to make use of our massive open space on the second floor. This space allows our members to raise awareness for their organization through an in-person or virtual setting while remaining socially distanced. Eventually, we hosted our own first virtual event, Hammers & Ales – Holiday Edition.

Last year was a roller coaster, no one can deny that! It was full of emotions from despair to hope, but through it all, we remained steadfast in fulfilling our mission and expanding our reach. We are very fortunate to be a part of such a community-focused city, and we are excited to continue serving it.

Thank you for being a part of the ToolBank movement!

Sincerely,

Kat Pepmeyer

Kat Pepmeyer | Executive Director
2020 ACCOMPLISHMENTS

PIVOT TO PPE
As the needs of our community changed during the pandemic, so too did the products and services that the ToolBank offered. Thanks to support from PNC Bank, the ToolBank was able to provide tools and equipment related to COVID relief and recovery to our nonprofit partners at no cost. This included providing items such as tables and tents to UC Health for their pop-up testing sites and generators to MEAC to assist with food distribution. While keeping a finger on the pulse of our member organizations, we began securing large donations of PPE from Bank of America and UPS to distribute for free. In total, the ToolBank provided more than $100,000 worth of tools and equipment and over $55,000 worth of PPE to our member agencies to help fight the pandemic.

FOCUS ON THE MISSION
The ToolBank staff continued to push mission-related projects even during the time of COVID. We started an urban agriculture and victory garden program, where we partnered with GroundWorks, the Civic Garden Center, and the Cincinnati Parks. These programs were generously funded by the help of a generous donation from the UPS Foundation.

UNIQUELY MEETING MEMBER ORGANIZATION NEEDS
We spent the summer providing our community activists with bullhorns, coolers, tents, tables, and chairs to assist with voter registration. Towards the end of the year, the ToolBank provided event space at our new location to Invest in Neighborhoods. We hosted their Annual Night of Neighborhoods and provided a massive open space on our second floor that allowed for social distancing while gathering safely. As we appear to be emerging from the pandemic, the ToolBank looks forward to providing our space to many more member agencies in the future.

OUR SIGNATURE EVENTS
For the majority of nonprofits, fundraising events looked very different in 2020. The ToolBank was no different. We were forced to cancel our large corporate volunteer event, Banking on Our Community. Our construction and builder partners showed up when we needed them the most and supported our annual Building on Our Community event. That event obviously looked different, and we are eager to get these groups into our space for the second-floor remodel. Hammers & Ales was re-branded to be holiday-themed in December and was held virtually with a small group from the ToolBank. The virtual event enabled us to connect with our member agencies in a new way and gave them the opportunity to tell their stories about how the ToolBank impacts their missions.
**ACTIVE MEMBER AGENCIES**

<table>
<thead>
<tr>
<th>Year</th>
<th>Count</th>
</tr>
</thead>
<tbody>
<tr>
<td>2020</td>
<td>169</td>
</tr>
<tr>
<td>2019</td>
<td>231</td>
</tr>
<tr>
<td>2018</td>
<td>211</td>
</tr>
<tr>
<td>2017</td>
<td>166</td>
</tr>
<tr>
<td>2016</td>
<td>154</td>
</tr>
<tr>
<td>2015</td>
<td>124</td>
</tr>
<tr>
<td>2014</td>
<td>94</td>
</tr>
<tr>
<td>2013</td>
<td>73</td>
</tr>
</tbody>
</table>

**VALUE OF TOOLS BORROWED**

- **2019**: $1.6 MILLION
- **2020**: $524,218

**HABITAT FOR HUMANITY ROCK THE BLOCK 2019**

- **2019**: 1,000 volunteers equipped
- **2020**: 1,000 volunteers equipped

**REVENUE**

<table>
<thead>
<tr>
<th>Source</th>
<th>2019</th>
<th>2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Special Events</td>
<td>$106,199</td>
<td>$55,701</td>
</tr>
<tr>
<td>Corporate Contributions</td>
<td>$41,242</td>
<td>$32,032</td>
</tr>
<tr>
<td>Foundations</td>
<td>$22,000</td>
<td>$75,000</td>
</tr>
<tr>
<td>Program Income</td>
<td>$60,066</td>
<td>$17,916</td>
</tr>
<tr>
<td>Capital Contributions</td>
<td>$88,715</td>
<td>$23,028</td>
</tr>
<tr>
<td>Individual Giving</td>
<td>$22,040</td>
<td>$18,180</td>
</tr>
<tr>
<td>Misc.</td>
<td>$31,754</td>
<td>$40,111</td>
</tr>
<tr>
<td>New Revenue Stream</td>
<td>$4,522</td>
<td>$19,593</td>
</tr>
<tr>
<td><strong>REVENUE TOTALS</strong></td>
<td>$376,538</td>
<td>$281,560</td>
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</table>

**EXPENSES**

<table>
<thead>
<tr>
<th>Category</th>
<th>2019</th>
<th>2020</th>
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</thead>
<tbody>
<tr>
<td>Administration</td>
<td>$36,209</td>
<td>$29,570</td>
</tr>
<tr>
<td>Direct Program</td>
<td>$208,861</td>
<td>$189,888</td>
</tr>
<tr>
<td>Fundraising</td>
<td>$25,461</td>
<td>$22,565</td>
</tr>
<tr>
<td>Special Events</td>
<td>$15,703</td>
<td>$5,004</td>
</tr>
<tr>
<td>Building Pay-Down</td>
<td>$6,000</td>
<td>$76,000</td>
</tr>
<tr>
<td><strong>TOTAL CASH OUTFLOW</strong></td>
<td>$292,234</td>
<td>$323,027</td>
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</table>

**NET PROFIT/LOSS**

- **2019**: $84,304*
- **2020**: -$41,467*

*This amount includes capital contributions raised in 2019 that were paid in 2020.
2020 PPE DISTRIBUTION

169 Member Agencies Served
(62 NEW)

63,841 Pieces of PPE Distributed

$524,218 Value of Tools Borrowed
(Over 379 Tool Orders)

$181,731 worth of PPE and tools for COVID response to the community for FREE!

...and in 2020 alone, the ToolBank provided $181,731 worth of PPE and tools for COVID response to the community for FREE!
With access to ToolBank tools, partners like Madisonville Education & Assistance Center (MEAC) were able to continue to distribute food to those in need during the pandemic, while keeping safety in mind.

“One of the reasons we were able to continuously provide basic needs services was because we partner with the ToolBank. We moved our food distribution outside and used ToolBank’s tents to keep us cool and dry and ToolBank’s generator allowed food to stay cold and accessible. Additionally, we borrowed wet vacs and pumps which literally helped us escape major damage when we had a flood in the middle of a pandemic!”

- Jen Baker, Executive Director, MEAC

With access to ToolBank Victory Garden tools, partners like St. Francis Seraph Ministries, has enabled the residents who live in Cornerstone OTR properties to grow their own food while educating and nourishing their families.

“We are so grateful to Cincinnati ToolBank for the tools that we were able to borrow!”

- Annise Anderson, Manager, St. Francis Seraph Ministries

Mt. Auburn Gardens Initiative and Collaborative (MAGIC), were able to equip their volunteers with ToolBank tools needed to plant fruit trees in Mt. Auburn as part of our Victory Garden Initiative.

“We are excited we were able to add 16 more fruit trees (apples, pears, peaches, plums and more) to Mt. Auburn this past Friday with the help of digging bars, shovels, buckets and other items from the ToolBank. Thanks for your help!”

- Nick Shaver, Leader, MAGIC
**SUPPORTERS**

**2019**

### Banking on Our Community
- AK Steel
- Bank of America
- Bartlett Wealth Management
- Cold Jet
- First Financial Bank
- Graeter’s
- Graydon Head
- HR Elements
- Mailender
- Messer Construction Co.
- Milacron
- Modern Office Methods
- Perfection Group
- PNC Bank
- RelaDyne
- Republic Services
- Richards Industries
- Sheakley Group Inc.
- TSC Apparel, LLC
- United Dairy Farmers
- Western & Southern

### Building on Our Community
- Al. Neyer Inc.
- Baker Concrete Construction
- BHDP Architecture
- Clayco
- Danis Building Construction
- Dugan & Meyers Construction
- Elevar Design Group, Inc.
- Ernst Enterprises, Inc.
- GORDIAN Design & Construction
- Grant Thornton LLP
- John R. Jurgensen Co.
- Lithko Contracting, LLC
- Lithko Restoration Technologies, LLC
- McGraw/Kokosing, Inc.
- Meagen Construction Company Inc.
- NorthPoint Development
- Prus Construction
- Republic Services
- Skanska USA Building
- Terracon
- The Goettle Co.
- The Thomas J. Dyer Company
- Turnbull-Wahlert Construction
- TWC Concrete Services, LLC
- Woodward Construction Inc.

### Grants
- 8 Paws Charitable Fund
- Bank of America Foundation
- Christian Life Center
- Cox Automotive
- Crossroads Church
- Duke Energy Foundation
- First Financial Bank

**2020**

### Bridging the Gap
- Cincinnati Children’s Hospital
- First Financial Bank
- Grant Thornton LLP
- Mailender
- Modern Office Methods
- Perfection Group
- Sheakley

### Building on Our Community
- Al. Neyer Inc.
- Baker Concrete Construction
- Cardinal Engineering Corporation
- Clayco
- Danis Building Construction
- Dugan & Meyers Construction
- Ernst Concrete
- GORDIAN Design & Construction
- HuDawn
- Kokosing Industrial
- Kraft Electrical & Telecom Services
- Lithko Contracting, LLC
- Meagen Construction Company Inc.
- NorthPoint Development
- O’Rourke Wrecking Company
- Prus Construction
- TWC Concrete
- Valley Interior Systems
- Capital Campaign
- The Thomas J. Emery Memorial Foundation

### Grants
- Bank of America
- Elsa Heisell Sule Charitable Foundation
- First Financial Bank
- Jim & Jane Neyer Family Fund of the Greater Cincinnati Foundation
- P&G Fund
- Scripps Howard Foundation
- The Home Depot Foundation
- UPS Foundation

### Hammers & Ales
- Baker Concrete Construction
- Bartlett & Co.
- Cassady Schiller & Associates, Inc.
- CHI Roofing LLC
- Cold Jet
- Grant Thornton LLP
- Graydon Head
- HR Elements
- Kilroy Arches Inc.
- King Arthur’s Court Toys
- Lithko Contracting, LLC
- NorthPoint Development
- Pepper Construction of Ohio
- PNC Bank
- Sheakley Group Inc.
- Skanska USA Building
- Sycamore Capital
- The Corken Steel Products Company
- The Thomas J. Dyer Company
- TWC Concrete Services, LLC
- US Bank